

PRESS RELEASE

For Immediate Release

Media Contact: Gary Kimball

610-559-7585

gkimball@kimballpr.com

RealCare Expands E&O Insurance Program to Real Estate Professionals Nationwide

Navigators E&O program is designed for agents, brokers and appraisers, and features

RealQuick ™ online quote system

SONOMA, Calif. — **Nov. 5, 2014** — RealCare Insurance today announced it is offering the Navigators E&O Real Estate Insurance Program to real estate agents, brokers and appraisers nationwide. RealCare previously offered E&O (Errors & Omissions) real estate coverage only in California, where it is the endorsed broker of the California Association of REALTORS® (C.A.R).

Its national E&O Real Estate program features the latest coverage enhancements and competitive pricing from Navigators Insurance Company, a leader in real estate insurance. It also offers access to RealQuick $^{\text{\tiny M}}$, the online quote system from RealCare that allows real estate professionals to get quotes in minutes.

"Due to the complex nature and high value of their transactions, real estate professionals are vulnerable to client lawsuits," said Mary Fairow, senior vice president of RealCare. "Professional liability insurance is essential for every real estate agent, broker and appraiser, and after more than 20 years as a recognized real estate insurance leader in California, we're excited to expand our E&O offerings nationally with the Navigators policy."

The RealCare E&O program is backed by the financial stability of Navigators, rated "A" by A.M. Best & Company, and is available in most states. The policy has an easy to read coverage form, competitive pricing and the latest coverage enhancements. Coverages and features, which vary by state, include:

- Flexible rate and limit options
- Fungus and bacteria coverage
- Higher limits on disciplinary action coverage
- Increase in subpoena expense benefits and reimbursements for reputation expenses and security incidents
- Non-profit Directors & Officers' (D&O) coverage
- Expanded definition of professional services to include expert witness

For more information, visit <u>www.realcareprograms.com</u> or call 800-996-0599.

About RealCare

RealCare Insurance Marketing, Inc., a member firm of National Financial Partners Corp. (NFP), is a leader in professional liability coverage for real estate professionals. It is the endorsed insurance provider for the California Association of REALTORS® (CAR) for more than 20 years. Based in Sonoma, California, RealCare also provides property, general liability and workers' compensation coverages, as well health & life insurance and personal insurance.

Underwritten by Navigators Insurance Company & Navigators Specialty Insurance Company; One Penn Plaza, 32^{nd} Fl., New York, New York 10119.